

**Montgomery Bucks Dental Society
Business Symposium
BIO and Discussion Topics**



**John H. Dean
Vice President, Commercial Lending
Centric Bank**

John's career in banking has spanned 40 years which has provided him with experience in the retail side of banking as well as commercial lending. John has managed large retail branch offices and Commercial Loan Centers and was responsible for the management of a Private Clients Department responsibilities included overseeing a loan portfolio in excess of \$490 million of secured backed lines of credit. He has always felt the calling of supporting local privately held and family companies. His expertise is understanding the trends and needs of a company, properly structuring loan facilities and consulting with his clients as to a variety of subjects such as succession plans, acquisitions, marketing, human resources and retirement.

Areas to be discussed during the Symposium Session

- Understanding your personal options and needs
- Developing a personal and business plan
- Who is your professional "Support Team"?
- Business Terminology
- Individual needs
- Various financing products that are available
- Types of financing
- Financial Information – The Tools in running a business
- Musts of a Medical Practice
- Closings Thoughts